

Start Up in Bedford!

Bedford, Massachusetts has a wide-range of cost-effective office/R&D spaces for smaller scale, growth-oriented companies. Bedford's Economic Development Office provides support for growing businesses connecting them to area resources and responding to business needs. Businesses in Bedford from smaller start-ups to publicly traded companies all agree that Bedford is a great place to work and do business. Strategically located on the Route 128 Technology Corridor and US Route 3 (Middlesex 3) and a 20-minute drive of Cambridge, Boston, and Logan Airport, Bedford has:

- **Affordable** Class A and B office, R&D, and manufacturing space to suit a variety of needs
- **Large employers** including MITRE Corporation, Hanscom Air Force Base, EMD Millipore, Progress Software, Instrumentation Labs, iRobot, Middlesex Community College as well as a growing number of startups
- **Corporate travel** available at Hanscom Field in Bedford, the largest general aviation airport in Massachusetts
- **Bike and pedestrian-friendly** home to the Minuteman Commuter Bikeway and 27 miles of walking and bicycle trails
- **Platinum-rated "BioReady®"** community by the Massachusetts Biotechnology Council
- **Accessible by MBTA** bus and 2 private commuter shuttles from Alewife in Cambridge
- **Many retail stores**, restaurants, and amenities
- **Top notch public education** system ranked highly by all state education metrics and access to a wide range of higher education institutions

With 30 life sciences companies, Bedford was named a **mini biotech hub** by the Boston Business Journal. Hosting life sciences companies such as EMD Millipore, Anika Therapeutics, Instrumentation Labs, Ocular Therapeutix, Thermo Fisher Scientific, Toxikon among many others. Growth industries include:

- Advanced Manufacturing/Robotics
- Biotechnology
- Clean Technology
- Cloud Computing
- Cyber Security
- Healthcare
- Information Technology and Software
- Medical Devices



Middlesex 3 Commuter Shuttle from Alewife. Photo courtesy of Middlesex 3 TMA.



Students at Middlesex Community College in Bedford. Photo courtesy of Middlesex Community College.

As shown in the company highlights below, Bedford's small and larger startups and companies have found many places in Bedford to grow and thrive!

Beryllium

Beryllium occupies a unique space in the biopharmaceutical industry positioning itself as a company well-suited to address the market need for collaborative drug discovery and innovation.

Beryllium is a drug discovery platform company that employs a biology-centric approach to drug discovery. The company combines its world leading structural and functional biology expertise to provide a customized approach to each target. Beryllium recently tripled the lab space in Bedford to accommodate the growth of the company and hiring more employees. Beryllium is part of a greater cluster of biotech companies within the Hartwell and Wiggins Avenues area near Route 128 on the Bedford/Lexington border.



Bicycle commuters on the Minuteman Bikepath in Bedford, MA. Photo courtesy of Toole Design Group.

The company benefits from having access to the REV commuter shuttle with direct access from Alewife MBTA station as well as nearby Minuteman Bikepath.

CEO: Johan Pontin

Number of employees: 47

Industry: Biotechnology

Key Innovation: Innovative Drug Discovery through Collaboration and Biology-centric Approach to Drug-discovery

Inception: 2009

CounterPoint Health Solutions

Dr. Erika Ebbel Angle, named one of Boston's top 40 under 40 by the Boston Business Journal in 2014, recently established her biotech company, CounterPoint Health Solutions in the Depot Park District of Bedford. CounterPoint is an early stage biotech startup, which received Series A VC & Angel funding. Dr. Erika Ebbel Angle noted that the company is now developing its first products (a diagnostic test and companion therapeutic) and



Dr. Erika Ebbel Angle, CEO, and the Counterpoint Team

has been working on messaging and marketing in preparation for a product launch. The goal of CounterPoint is to create diagnostic tests and natural-based therapies that can help individuals improve overall digestive health through the gut microbiome. The diagnostic test will allow for the collection of blood samples (from customers) which will inform as to the overall “health” of the gut microbiome. CounterPoint has also developed a science-based intervention that, when ingested will improve the gut microbiome by improving specific deficiencies identified through the diagnostic test.

According to Dr. Ebbel Angle, “Bedford’s location is great with an easy commute for myself and the CounterPoint team. It is also close to great restaurants. The permitting for the Biosafety Level 2 Lab was very smooth with responsive Fire and Health Departments.”

CEO: Dr. Erika Ebbel Angle

Number of employees: 7

Industry: Biotechnology

Key Innovation: Identification of Biomarkers and Nature-based Interventions to Improve Health

Inception: 2013

SmartCloud

SmartCloud is a high-tech startup located in the Crosby Drive Business District in Bedford. SmartCloud received a first round of strategic investment from Rockwell Automation, a major industrial automation company in 2013. For its first office, the company found a convenient, affordably priced office space in Bedford. The company has expanded its office twice in the past year. According to SmartCloud employees, Bedford really provides the optimal balance of success factors including its convenient location for commuting employees with easy access from the North Shore, Metrowest, and Boston/Cambridge and Somerville. Employees coming from metro Boston can take the MBTA bus 351 from Alewife. Most importantly, the company finds easy access to talent because of its location and there are many convenient places to eat, shop, and get personal chores done within the Bedford/Burlington corridor. SmartCloud is close neighbors with other high-tech companies on Crosby Drive with ample opportunities for networking and teaming.

Networking Events!

Bedford startups benefit from access to a multitude of networking events in the area including:

- Industry-specific events, such as life sciences and robotics roundtables and large networking events hosted by the [Middlesex 3 Coalition](#)
- Bedford [Chamber of Commerce](#) innovation and networking events
- Popular [Mass Innovation Nights](#), events designed to help local innovators create buzz
- Special events and mixers hosted by Bedford’s larger companies, such as iRobot and Progress Software

According to SmartCloud employees, Bedford's location, area amenities, and ease of commuting make it a prime location.

CEO: Kim Mayyasi

Number of employees: 18

Industry: Information Technology

Key Innovation: Blending Artificial Intelligence with Big Data and Industrial Automation

Inception: 2009



SmartCloud CEO, Kim Mayyasi.
Photo courtesy of SmartCloud

Joule Unlimited

Joule Unlimited has developed unique technology to produce renewable fuels from sunlight, waste carbon dioxide (CO₂) and specially engineered bacteria for use in the transportation sector. Unlike other technologies that focus on biofuel production, this process is not dependent on natural resources. Following the path of many of the area's growing startups, Joule started in Cambridge and in late 2010 found itself bursting at the seams of various offices in the Kendall Square area of Cambridge. Joule liked the Bedford location because of its access to top talent in biotechnology and engineering as well as its close proximity to Boston and Logan Airport.

Joule enjoys an entrepreneurial culture and attracts talent that is motivated by complex, technical problems and a desire to improve the world for the better.

Recently receiving substantial private equity funding, Joule is poised for a bright future as it readies to mass produce its CO₂-recycled fuels.

Joule employees appreciate the company's location in Bedford because of its accessibility by car, bike, and public transportation. Employees also like that there are affordable options for housing as well as many shops and restaurants nearby.

CEO: Serge Tchuruk

Number of employees: 120 in Bedford, MA

Industry: Biotechnology

Key Innovation: Converting Waste CO₂ to Liquid Fuels

Inception: 2007



Laboratory equipment at Joule facility in Bedford.
Photo courtesy of Joule Unlimited.

Get Started Today.

Contact: Alyssa Sandoval

Economic Development Coordinator

Website: <http://www.bedfordma.gov/economic-development>

Phone: 781-275-1111; Email: asandoval@bedfordma.gov

Site Location Assistance

Bedford provides a broad diversity of real estate offerings to suit a variety of established and emergent industries. The Economic Development Office keeps track of available space based on your particular requirements at <http://www.bedfordma.gov/economic-development/pages/available-commercial-space>. Contact the Economic Development Office at 781-275-1111 or by email at asandoval@bedfordma.gov for details.

Other Key Local Contacts

Bedford Chamber of Commerce

12 Mudge Way, Bedford, MA 01730
781-275-8503; bcoc@bedfordchamber.org

Town Management

10 Mudge Way, Bedford, MA 01730
781-275-1111

Planning

10 Mudge Way, Bedford, MA 01730
781-275-1548

Code Enforcement

10 Mudge Way, Bedford, MA 01730
781-275-7446

Public Works

314 Great Road, Bedford, MA 01730
Utility info: 781-275-7605
After hours & emergency: 781-275-1212

Board of Health

12 Mudge Way, Bedford, MA 01730
781-275-6507

Fire

55 Great Road, Bedford, MA 01730
781-275-5266 (non-emergency)

Police

2 Mudge Way, Bedford, MA 01730
781-275-1212 (non-emergency)