



Start Up in BEDFORD

Bedford, Massachusetts has a wide-range of cost-effective office/R&D spaces for smaller scale and growth-oriented companies.

Bedford's Economic Development Office provides support for growing businesses connecting them to area resources and responding to business needs. Businesses in Bedford from smaller startups to publicly traded companies all agree that Bedford is a great place to work and do business. Strategically located on the Route 128 Technology Corridor and US Route 3 (Middlesex 3) and within a short drive of Cambridge, Boston, and Logan Airport,

Bedford has

Affordable Class A and B office, R&D, and manufacturing space to suit a variety of needs

Large employers including MITRE Corporation, Hanscom Air Force Base, EMD Millipore, Progress Software, Instrumentation Labs, iRobot, Middlesex Community College as well as a growing number of startups

Corporate travel available at Hanscom Field in Bedford, the largest general aviation airport in Massachusetts

Bike and pedestrian-friendly home to the Minuteman Commuter Bikeway and 27 miles of walking and bicycle trails

Platinum-rated "BioReady®" community by the Massachusetts Biotechnology Council

Accessible by MBTA bus and 2 private commuter shuttles from Alewife in Cambridge

Many retail stores, restaurants, and amenities

Top notch public education system ranked highly by all state education metrics and access to a wide range of higher education institutions



Students at Middlesex Community College in Bedford

Photo courtesy of Middlesex Community College

Middlesex 3 Commuter Shuttle from Alewife

Photo courtesy of Middlesex 3 TMA

Bicycle commuters on the Minuteman Bikepath in Bedford

Photo courtesy of Toole Design Group

Bedford was named a mini biotech hub

With 30 life sciences companies, Bedford was named a mini biotech hub by the Boston Business Journal. Hosting life sciences companies such as EMD Millipore, Anika Therapeutics, Instrumentation Labs, Ocular Therapeutix, Thermo Fisher Scientific, Toxikon among many others.

Growth industries include:

- Advanced Manufacturing/Robotics
- Biotechnology
- Clean Technology
- Cloud Computing
- Cyber Security
- Healthcare
- Information Technology and Software
- Medical Devices

Bedford's STARTUP Companies

As shown in the company highlights below, Bedford's small and larger startups and companies have found many places in Bedford to grow and thrive!

Beryllium

Beryllium occupies a unique space in the biopharmaceutical industry positioning itself as a company well-suited to address the market need for collaborative drug discovery and innovation. Beryllium is a drug discovery platform company that employs a biology-centric approach to drug discovery. The company combines its world leading

structural and functional biology expertise to provide a customized approach to each target. Beryllium recently tripled the lab space in Bedford to accommodate the growth of the company and hiring more employees. Beryllium is part of a greater cluster of biotech companies within the Hartwell and Wiggins Avenues area near Route 128 on the Bedford/Lexington border.

The company benefits from having access to the REV commuter shuttle with direct access from Alewife MBTA station as well as nearby Minuteman Bikepath.

CEO: Johan Pontin
Number of employees: 47
Industry: Biotechnology

Key Innovation: Innovative Drug Discovery through Collaboration and Biology-centric Approach to Drug-discovery
Inception: 2009

CounterPoint Health Solutions



Dr. Erika Ebbel Angle, CEO, and the Counterpoint Team

Dr. Erika Ebbel Angle, named one of Boston's top 40 under 40 by the Boston Business Journal in 2014, recently established her biotech company, CounterPoint Health Solutions in the Depot Park District of Bedford. CounterPoint is an early stage biotech startup, which received Series A VC & Angel funding. Dr. Erika Ebbel Angle noted that the company is now developing its first products (a diagnostic test and companion therapeutic) and has been working on messaging and marketing in preparation for a product launch. The goal of CounterPoint is to create diagnostic tests and natural-based therapies that can help individuals improve overall digestive health through the gut microbiome. The diagnostic test will allow for the collection of blood samples (from customers) which will inform as to the overall "health" of the gut microbiome. CounterPoint has also developed a science-based intervention that, when ingested will improve the gut microbiome by improving specific deficiencies identified through the diagnostic test.

According to Dr. Ebbel Angle, "Bedford's location is great with an easy commute for myself and the CounterPoint team. It is also close to great restaurants. The permitting for the Biosafety Level 2 Lab was very smooth with responsive Fire and Health Departments."

CEO: Dr. Erika Ebbel Angle
Number of employees: 7
Industry: Biotechnology

Key Innovation: Identification of Biomarkers and Nature-based Interventions to Improve Health
Inception: 2013

Bedford's STARTUP Companies (continued)

SmartCloud



SmartCloud CEO, Kim Mayyasi
Photo courtesy of SmartCloud

CEO: Kim Mayyasi

Number of employees: 18

Industry: Information Technology

SmartCloud is a high-tech startup located in the Crosby Drive Business District in Bedford. SmartCloud received a first round of strategic investment from Rockwell Automation, a major industrial automation company in 2013. For its first office, the company found a convenient, affordably priced office space in Bedford. The company has expanded its office twice in the past year. According to SmartCloud employees, Bedford really provides the optimal balance of success factors including its convenient location for commuting employees with easy access from the North Shore, Metrowest, and Boston/Cambridge and Somerville. Employees coming from metro Boston can take the MBTA bus 351 from Alewife. Most importantly, the company finds easy access to talent because of its location and there are many convenient places to eat, shop, and get personal chores done within the Bedford/Burlington corridor. SmartCloud is close neighbors with other high-tech companies on Crosby Drive with ample opportunities for networking and teaming.

According to SmartCloud employees, Bedford's location, area amenities, and ease of commuting make it a prime location.

Key Innovation: Blending Artificial Intelligence with Big Data and Industrial Automation

Inception: 2009

Joule Unlimited



Laboratory equipment
at Joule facility
Photo courtesy of Joule Unlimited

CEO: Serge Tchuruk

Number of employees: 120 in Bedford, MA

Industry: Biotechnology

Joule Unlimited has developed unique technology to produce renewable fuels from sunlight, waste carbon dioxide (CO₂) and specially engineered bacteria for use in the transportation sector. Unlike other technologies that focus on biofuel production, this process is not dependent on natural resources. Following the path of many of the area's growing startups, Joule started in Cambridge and in late 2010 found itself bursting at the seams of various offices in the Kendall Square area of Cambridge. Joule liked the Bedford location because of its access to top talent in biotechnology and engineering as well as its close proximity to Boston and Logan Airport. Joule enjoys an entrepreneurial culture and attracts talent that is motivated by complex, technical problems and a desire to improve the world for the better. Recently receiving substantial private equity funding, Joule is poised for a bright future as it readies to mass produce its CO₂-recycled fuels.

Joule employees appreciate the company's location in Bedford because of its accessibility by car, bike, and public transportation. Employees also like that there are affordable options for housing as well as many shops and restaurants nearby.

Key Innovation: Converting Waste CO₂ to Liquid Fuels

Inception: 2007

GET STARTED TODAY

Contact: Alyssa Sandoval

Economic Development Coordinator

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Email: asandoval@bedfordma.gov

Web: <http://www.bedfordma.gov/economic-development>

Site Location Assistance

Bedford provides a broad diversity of real estate offerings to suit a variety of established and emergent industries. The Economic Development Office keeps track of available space based on your particular requirements at <http://www.bedfordma.gov/economic-development/pages/available-commercial-space>.

Contact the Economic Development Office at 781-275-1111 or by email at asandoval@bedfordma.gov for details.

Other Key Local Contacts

Bedford Chamber of Commerce

12 Mudge Way, Bedford, MA 01730

781-275-8503; bcoc@bedfordchamber.org

Town Management

10 Mudge Way, Bedford, MA 01730

781-275-1111

Planning

10 Mudge Way, Bedford, MA 01730

781-275-1548

Code Enforcement

10 Mudge Way, Bedford, MA 01730

781-275-7446

Public Works

314 Great Road, Bedford, MA 01730

Utility info: 781-275-7605

After hours & emergency: 781-275-1212

Board of Health

12 Mudge Way, Bedford, MA 01730

781-275-6507

Fire

55 Great Road, Bedford, MA 01730

781-275-5266 (non-emergency)

Police

2 Mudge Way, Bedford, MA 01730

781-275-1212 (non-emergency)

Networking EVENTS!

Bedford startups benefit from access to a multitude of networking events in the area including:

- ▶ Industry-specific events, such as life sciences and robotics roundtables and large networking events hosted by the [Middlesex 3 Coalition](#)
- ▶ Bedford [Chamber of Commerce](#) innovation and networking events
- ▶ Popular [Mass Innovation Nights](#), events designed to help local innovators create buzz
- ▶ Special events and mixers hosted by Bedford's larger companies, such as iRobot and Progress Software